# FLAAR Reports April 2012 Major Distributors



## at Spain 2012

Nicholas Hellmuth and Silvia Herrera

#### Major distributors at Spain 2012



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#### Introduction

One measure of coverage is whether a distributor is large enough to be an exhibitor at key local or regional trade shows, in this case Graphispag 2011 at Barcelona and Viscom Madrid 2011. If a distributor is not at pertinent trade shows and is not mentioned by the leading Spanish trade magazines, then we have no way to recognize them.

This list of distributors is part of the services that FLAAR provides to manufacturers who seek distributors in any particular part of the world, and a service to print shop owners and managers who seek specific products.

Inclusion in this list is not an evaluation or recommendation.

This is the first time FLAAR has published a distributor list for Spain although previously we have visited several fairs in this country.

#### A-Gent Projects & Business Solutions S.L (Skyjet)

Distributor for Skyet series Flatmaster, Glassmaster inkjet UV printers Barcelona, Spain **Web page:** <u>www.a-gent.es</u> **Contact:** <u>a-gent@a-gent.es</u>





Skyjet FlatMaster at A-Gent boot in FESPA Digital Barcelona 2012.



#### Araprofi & AML Servicios Ofimatica

Distributor for PMA Product

Web page: <u>www.araprofi.com</u>, <u>www.pmaproduct.com</u> Contact: <u>commercial@araprofi.com</u>, <u>aml@aml-serviciosofimatica.com</u>

#### CHROMACOLOR LEVANTE, S.L.

Wide format printers: Canon, EPSON, Roland. Color management: GMG, X-Rite. RIP: Onyx Others: GTI Web page: www.chromacolor.net (Their web site is inactive for maintenance) Contact: chromacolor@chromacolor.net

This company represent

- GMG GMBH (Germany)
- RUTHENFORD (United States)
- COLORPORTAL EUROPE, S, A. (Luxemburg)



#### CIBERGRAF

Wide format printers: Efi, EPSON, SCREEN. Others: Ipagsa, Konica Minolta, Dalim Software. Web page: <u>www.cibergraf.es</u> Contact: <u>madrid@cibergraf.es</u>

Cibergraf top view of their booth at Graphispag 2011.

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#### DIGIDELTA DIMENSION DIGITAL, S.L.

Wide format printers: Mimaki Textile printers: MTex Media: DECAL Others: Netscreen Web page: www.digidelta.es Contact: digideltamadrid@digidelta.es



DIGIDELTA booth, a lot of people around this booth all the time at Graphispag 2011.



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Digitalhires

UV printers: Inca Inks: Sericol Web page: <u>www.dhires.com</u>

#### Diatecnología, S.A.

Contact: janine.buelten@sihl.de Web page: www.diatecnologia.es

#### Dino Print & Cut S.L.

Distributor for textile Fruit of the Loom, Cotton, Yerzees, Stedman.

Films: Poli Tape Presses, plotters: Vayr, Reymatex , Sublimation inks :Ar Tainium Sublimation paper: Jetcol, Subli Jet

Contact: jdino@dinoprint.com Web page: www.dinoprint.com DIGIDELTA booth, at Viscom Spain 2011.



digitalhires at Viscom Spain 2011.

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#### Major distributors <sup>at</sup> Spain 2012

#### Distrigraf

UV printers: Roland, Agfa Solvent and Eco-Solvent printers: Roland RIP: CiberPrint 6.0 Others: KeenCut, Kala Web page: www.distrigraf.com Contact: www.distrigraf.com/contacto.php



Ditrigraf booth at Viscom Spain 2011.



Dugopa booth at Viscom Spain 2011.



#### Dugopa

UV printers: HP Water base printers: Canon, Epson and HP **RIP:** Onix Web page: www.dugopa.com/ Contact: www.dugopa.com/newdugopa/front/pg/contactar/contacto.html





#### **EMILIANO MARTIN**

Wide format printers: EFI VUTEk Others: 3M This distributor came as the official distributor for EFI in Spain, during Graphispag 2011. Web page: www.emilianomartin.com Contact: madrid@emilianomartin.com

Emiliano Martin, S.A. booth.





#### EZEDICHI, S.L.

Wide format printers: Agfa, Mutoh, HP, EPSON, Roland, Graphtec. Flatbed cutters: Aristo. Web page: <u>www.ezedichi.com</u>

#### GRAPHIMAT

Wide format printers: Mutoh, Canon, Epson. Web page: <u>www.graphimat.es</u>





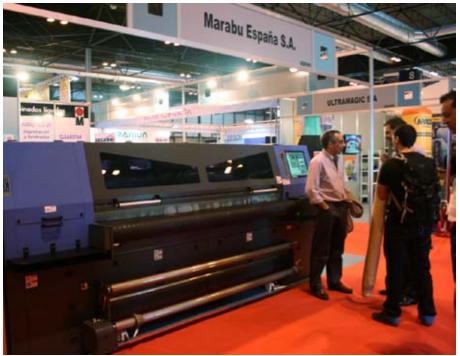
#### Li Distribuciones

UV printers: Grapo, Coral, Zhongye Solvent and Eco Solvent printers: Coral, Mutoh RIP: Sai Others: Mutoh, Ioline, ComaGrav, Web Page: www.li-distribuciones.es Contact: www.li-distribuciones.es/envia\_form\_php.php



#### Marabu España

UV printers: DYSS Web page: <u>www.marabu.es</u>





#### **MGV COLOR**

Wide format printers: EPSON Color management: X-rite, EIZO ColorEdge. Web site: www.mgvcolor.com Contact: info@mgvcolor.com MGV represents ORIS IBERICA at Spain www.orisiberica.es



mgvColor booth, Graphispag 2011.

#### Major distributors at Spain 2012

#### O.M.C.

O.M.C. had one of the biggest booths of distributors at Graphispag. We listed this distributor because they had a banner promoting MTL print, a UV flatbed printer we know, but they didn't exhibit the printer. **Web page:** www.omcsae.com **Contact:** info@omcsae.com

#### Oxodigital, S.L.

Distributor for Photosilex

- Digital Inks for textile
- Floor graphics
- · Inkjetmedia

Web page: <u>www.omcsae.com</u> Contact: <u>www.oxodigital.com</u>

#### PEREZ CAMPS

Laser cutters: Spirit GX LaserPro, GCC. Web page: <u>www.perezcamps.com</u>

Contact: comercial@perezcamps.com

#### POLYNORMA, S.A.

Wide format printers: HP, Roland, MacDermin Honeycomb: Xanita, X-board Cutters: Summa, Keencut, Laminators: Kala RIP: Wasatch Media: Natura, Star Flex Web page: www.polynorma.com Contact: cpozo@polynorma.com



View of one of the four sides of O.M.C. booth.



Polynorma booth at Graphispag 2011.

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#### RESOPAL

Wide format printers: HP, Roland, MacDermin Honeycomb: Xanita, X-board Cutters: Summa, Keencut, Laminators: Kala RIP: Wasatch Media: Natura, Star Flex Web page: www.polynorma.com Contact: cpozo@polynorma.com





Major distributors at Spain 2012

#### SET

Wide format printers: Roland, Canon. Web page: <u>www.set.es</u> Contact: <u>set@set.es</u>

#### **Roland Iberia**

Textile printers: D-gen Web page: <u>www.rolanddgiberia.com</u>

#### **STANDKOLOR**

Wide format printers: EPSON, Mutoh, Neolt RIP: Shiraz, Onix Media: Kapa, Arlon, Sihl Cutters: Summa, Keencut Web page: www.standkolor.com Contact: albert@standkolor.com



d-gen Teleios at Roland Iberia booth. Viscom Spain 2011.



StandKolors booth, here you can see the Neolt Astra Jet UV printer





#### SIGN-TRONIC

UV printers: Efi XY cutters: Zünd, AXYZ Automation Media: Dibond, Kapa Others: Eurolaser, ROLLSROLER, Graphtec Web page: www.sign-tronic.es Contact: info@sign-tronic.es



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#### SPECTRALGRAF, S.L.

Wide format printers: Efi, Epson, Canon, Media: Tecco Color management: X-rite, Web page:<u>www.spectralgraf.com</u> Contact: <u>spectralgraf@spectralgraf.com</u>

Spectralgraf booth, at the bottom photo is Nicholas showing some samples printed with Efi RasteK H652.

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#### TECNOHARD, S.A.

Wide format printers: Mutoh, EPSON Iberica, SwissQPrint Calendaring Machine: Klieverik Ink: SENSIENT Imaging Technologies, S. A. Textile printers: d-gen RIP: Ergosoft, ONIX XY Cutters: ZUND Others: ATP Adhesives Systems AG Web page: www.tecnohard.com Contact: marketing@tecnohard.com



#### TECNOPRINT DIGITAL, S.L.

Wide format printers: Epson Web page: www.tecnoprintdigital.com Contact: maria@tecnoprintdigital.com



If you know of a Spain distributor that we missed, please let us know at <u>FrontDesk@FLAAR.org</u>. Please provide the company name and their web site. Thank you.